

Q³
2013

SCE TIMES

Waste is a Terrible Thing To Mind ...

Jersey City, NJ

Uniondale, NY

Pittsburgh, PA

Lake Ariel, PA

SCE Environmental Group, Inc.

Blazing Trails.

SCE assists in new PPL Power Line project.

On the promise of reinforcing “our nation’s critical energy infrastructure for future generations,” PPL Electric Utilities of Pennsylvania and Public Service Electric and Gas Co. of New Jersey, have begun the installation of a 145-mile, 500-kilovolt power line to run from Berwick, PA to Roseland, NJ. About 95% of the route follows the path of an existing and outdated power line that has been in place for over 80 years. SCE joined the team with primary responsibility of removing hundreds of old transmission towers coated in lead paint.

The project, which involved shearing nearly 300 towers into transportable pieces, required the careful handling of lead-based paints with constant air-quality monitoring and dust control. Sheets of protective plastic lined the ground as SCE technicians worked hand in hand with helicopter crews to drop the towers. Next, the towers were dismantled, sheared and shipped for proper disposal. SCE’s first portion of the project, under the supervision of Foreman Mike Dahlgren, finished on schedule and with no injuries.

EPA Certifies SCE for Lead Abatement.

Adding to its repertoire of certifications and licenses, SCE has qualified as a U.S. EPA Lead-Safe Certified Firm. This designation authorizes the company to undertake Renovation, Repair and Painting Activities in EPA-regulated states. In addition, the company has received similar certification from the EPA for lead abatement activities.



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SCE Joins WorkCare.

With a proud record of Zero job-site injuries, SCE continues its commitment to employee safety and health by joining the WorkCare Incident Intervention program. WorkCare is a nationally-acclaimed organization specializing in the health of our industry’s employees. On-call 24-7-365, WorkCare stands ready to assist employees injured

on the job with a variety of services including first aid for manageable injuries, as well as more extensive treatment and rehab programs. The company operates on the simple philosophy that all injuries are more effectively handled if properly managed in the first “golden hour” after injury. WorkCare enjoys an excellent reputation for positive results and we are happy to offer this extra level of protection to our employees.

SCE Undertakes Slurry Wall Project in NY



SCE has mobilized and begun work on a deep soil Smix (DSM) slurry wall project in Port Jervis, NY. The project site is a municipally-owned parcel situated at the northern corner of the City's downtown Central Business District. One of the more notable features of the project site is the Erie Turntable, one of the last remaining turntables in the northeast. The primary purpose of this 13,500 SF slurry wall is to control the petroleum plume from migrating off-site.

Progress was challenged when digging uncovered extremely large boulders rendering normal excavation techniques ineffective. SCE's solution was to design a seven-foot, 4,000 lb solid steel ripper tooth that attached to a Caterpillar 349E Excavator. The ripper tooth was designed, fabricated, mounted and on-site in less than 48 hours.

Work continues through October.

SCE Supports Local Police

SCE is pleased to support the Archbald Pennsylvania Police Department and Chief Tim Trently with the donation of an iPad tablet PC. The iPad will allow officers to check for warrants quickly, search the Web, and use software applications for language translation, mapping, and tracking stolen property.

"These capabilities will aid the Archbald police in protecting their citizens," SCE's President, Jody Cordaro, said. SCE made the gift after a recent conversation with Police Chief Trently, who told them that the department has been hoping to adopt more crime-fighting technology but was lacking the funding to get the iPads.

Chief Trently said, "For officers who are on their way to a crime scene, iPads can give advanced notification and much more detail about the situation than they've ever had before, and they can give information on people in



that area, as well. The technological advantages of having an iPad are tremendous."

Compared with laptop computers that are typically mounted inside police cruisers, iPads are faster, simpler to use, and less expensive to maintain and buy. Also, iPads come with added features, such as the ability to take photos and videos. "SCE has been using tablet PC's for over a year on all of our projects throughout the US and it has changed the way we do business. With regard to this donation, the issue is really what we can

do as a community to help make the jobs of public safety officials easier," Cordaro noted.

SCE is honored to be able to give back to our local community and are proud supporters of the local police departments.

Safety Remains A Top Priority.

In an industry where injury is only one careless step away, safety can't just be a nebulous goal, it must be a measurable result - a result to be carefully monitored.



At SCE and in the industry at large, two very important monitoring tools have emerged: EMR and Peer Re-

view. SCE has achieved remarkable success in both areas. With an Experience Modification Rating of .790, SCE has been recognized by the insurance industry for its excellent safety record and lack of injuries. Company President, Jody Cordaro, notes, "Our dedication to safety is a core value and for several years we have been driving this key EMR statistic lower and lower. To break below the 80% barrier is a true testimonial to the hard work of every member on our team."



Further evidence of the Company's commitment to safety came in the form of two peer-based reviews. The Company is pleased to announce that SCE has obtained the highest possible scores from both ISNworld and PICS Auditing. With over 33 Training and Safety Programs in

.790

place, reviewed and accepted, SCE is poised to expand its horizons to clients who insist on these challenging certifications.

Truck Mounted Mobile CCTV System Tested.

SCE has unveiled the first of its vehicle mounted SCCTV system. This system is mounted on one of SCE's service trucks and is equipped with night vision cameras, wi-fi connection, and a DVR system for storage of information. This system will be used on job sites for random safety audits, client monitoring, and overall job site safety and security. Once tested, SCE will roll out CCTV systems on the entire fleet along with GPS tracking systems for all vehicles and heavy equipment.

Online with PipelineDeals CRM Software

In an ongoing effort to foster, maintain and improve communications with our client partners, SCE has implemented the Pipeline Deals CRM Software system. Designed to improve efficiency and effectiveness in client communications, the system will assist our growing sales and operations teams to keep in tune with client needs and to share news about our company with our ever-expanding client partner base.

"As we enjoy geometric growth among our existing clients and new prospects," says Bill Bradican, Client Manager, "it becomes increasingly important to manage those relationships and foster deeper understanding with our clients and their needs. The Pipeline system allows us to capture important information about our client-partners - information that helps us serve them."

Foley, Troiani and Renna Round Out SCE Talent Pool.



Kayla Troiani Joins As Client Manager

A graduate of Marywood University with a Bachelor of Science Degree in Environmental Science, Kayla Troiani joined SCE earlier in the summer and has spent much of her time interacting with new and potential clients. She is fluent in Spanish, and holds a Minor in Astronomy, Biology and Chemistry.

While attending college, Kayla spent a great deal of time working on environmental projects. She designed and implemented a study of Pennsylvania rivers which included advanced water sampling techniques. Her volunteer work at the Nature Conservancy included a mountain clean-up and she participated in the Lackawanna River Corridor Association river clean-up.

Kayla is trained in chemical distillation and the use of lab equipment.

Kyle Foley new Director of Staffing

Joining SCE mid-summer, Kyle Foley brings a wealth of staffing experience to the company. A graduate of Bloomsburg University with a Bachelor of Science in Business Administration, Kyle will fill the dual role of managing SCE's Human Resources Department and promoting SCE's Staffing Division.

Kyle brings years of staffing experience to SCE's talent pool. A former Account Recruitment Manager for Aerotek Inc., Kyle has achieved great success in the world of recruiting and staffing. He has thorough knowledge of training certifications as well.

In addition to fulfilling SCE's demand for trained and qualified personnel in the office and in the field, Kyle will also head SCE's Staffing Division providing staffing solutions to other companies.

Susan Renna Heads Up Purchasing/Fleet

With training in Resource Management from Villanova University, Susan Renna joins SCE to manage Purchasing and Fleet operations.

Susan's rich experience as the Senior Contract Administrator with a major power line construction company and as the manager of a 1,000 vehicle fleet for a company based in Plymouth Meeting, Pennsylvania, will help SCE grow into the future.

Susan will be involved in the day-to-day operation and maintenance of the growing SCE fleet of over-the-road vehicles and jobsite equipment. She will also play a significant role in the acquisition of products and materials at job sites.

Susan is currently working on a GPS tracking network for all SCE vehicles and equipment.

Expansion ... Again ... Adds 30%.

Though it seemed like plenty of space only two years ago, the corporate office building gets a much needed expansion.

SCE is currently in the process of a major expansion of the corporate office in Lake Ariel, PA. This expansion will increase the size of the administrative offices as well as add a large estimating department, plotter room, meeting rooms and a board room. "With our expansive growth over the past several years, we have outgrown our existing space" says Nate Butler, Project Coordinator for SCE. Butler goes on to say, "we have hired additional staff and developed new functions within the company, therefore our offices have to grow with us. These are exciting and rewarding times to work for a company with such vision and stability."

To keep up with increased personnel, the corporate IT network, parking and storage areas got a boost as well.

The project is slated to complete in early October.

Jack Spear Joins SCE as Senior Estimator

With over 40 years experience, Spear meets estimating challenge head-on.

SCE is pleased to announce the hiring of John E. Spear. to our senior team. Mr. Spear earned a B.S.C.E. in Civil Engineering from Tulane University, Louisiana, an M.A. from GTU, Berkeley, California and studied German language from the University of Vienna, Vienna, Austria.

As a Cost Estimator, Scheduler, and Project Controls Manager, Mr. Spear has headed teams of estimators and schedule engineers and was responsible for firm-fixed price and cost reimbursable proposals, bids, planning and scheduling. His experience ranges from \$100,000 to \$4 billion projects for private corporations and government agencies including Army Corps of Engineers, FAA, DOE and DOD.



He has presented numerous publications including Division Stationing Analysis, Engineer Strategic Studies Group, Corps of Engineers, Department of Army and is a member of the Association for Advancement of Cost Engineering (AACE International) and the American Society of Civil Engineers.

With over 40 years of direct environmental and engineering experience, Mr. Spear has held positions as Sr. Estimator, Chief Cost Estimator for Radioactive / Contaminated Cleanup Projects for DOE and Utilities, Cost and Scheduling Manager, Contract Administrator, Project Manager, and Chief Engineer. As a Senior Cost Estimator for SCE, Mr. Spear will be responsible for bidding and cost proposals both in the US and Internationally. He maintains training in Primavera advanced training, Hard Dollar cost estimating software, MCACES Gold Construction cost estimating, Timberline cost estimating, and RIB estimating courses.



New Contracts in 3Q top \$4MM.

In a busy bidding season, SCE lands several notable projects from Puerto Rico to the World Trade Center Site.

Roosevelt Roads Naval Station.

SCE has been awarded a large demolition and remediation project in Ceiba, Puerto Rico. The Roosevelt Roads Naval Station is a former United States Navy base in the town of Ceiba, Puerto Rico. As part of the Navy's Base Realignment and Closure (BRAC) Program, this 2,900 acre property is part of a plan to convert the former military base into a civil airport. SCE's work will commence soon and will last several months.

World Trade Center Site.

In addition, the company was recently advised by the NY/NJ Port Authority that it has received a preliminary award for the World Trade Center – Asbestos, Lead and Universal Waste Abatement contract. The scope of work includes demolition of concrete and asphalt pavement, the installation of temporary power and lighting, the removal and disposal of asbestos, and asbestos-containing materials, the removal and disposal of lead, lead-containing and lead contaminated material and the removal and disposal of universal wastes. This \$1.5MM contract will commence in November 2013 and have a duration of two (2) years.

Other Awards.

Complimenting this group of high-profile awards, the company also has received the go-ahead on many other projects including a remediation system install in one of New York's five Burroughs, and a bioslurp remediation in Linden, New Jersey. Ongoing contracts with the Pennsylvania Department of Environmental continue to generate additional projects, as well.

“Our staff additions have had a dramatic impact on the quantity of quality bids we can produce,” says Jody Cordaro. “We are now able to estimate more bids on a wider variety of projects - a trend that we will foster and expand in the future.”

U.S. Naval Base, Ceiba, Puerto Rico



In Pursuit of Dreams.

SCE offers employees life coaching through the Dream Project.

Dreams are the visions that shape our lives. Acknowledging our dreams empowers people to greatness. SCE Environmental Group, Inc. is a product of dreams made real and we want all our employees to pursue their dreams. In so doing, SCE Environmental and its employees can build our future - together.

“Fully engaged people believe the future can be bigger than the past, and they believe they can directly influence that bigger future.” SCE Environmental believes this to be true and we want to share this with all our employees through the im

plementation of The Dream Project.

The Dream Project requires registered employees to participate and commit to attending meeting sessions that are held at SCE. Initially, participants meet with the independent Dream Manager in a group setting and then each participant will have several meetings with the Dream Manager to monitor progress, maintain accountability and motivate for optimal results for each participant.

Employees interested in participating should contact info@scenv.com. Space for the next session is limited to 12 employees. Spaces will be filled on a first come, first served basis.

Here are some dreams that employees have achieved through The Dream Project:

- Go back to school for a certificate or degree.
- Start a college fund for your children.
- Buy a new car.
- Take a vacation.
- Pay off credit card debt or become debt free.
- Lose weight.
- Quit smoking.
- Explore a new hobby – such as take an art class or learn to play guitar.
- Get a promotion.
- Run a 5K or marathon.

SCE Increases Presence in New Jersey.

Driven by expanding opportunities, the Company opens a facility in Jersey City, NJ.

“In the past, we handled our work in New Jersey from our base in Pennsylvania,” explains Senior Client Manager, Bill Bradican. “But as our activity in the Garden State grows, we’ve recognized the need to have a facility in the state.”

The new facility, which will serve as an operational base for project managers and as a staging area for equipment and materials, became operational in October.





Last Thoughts ... A Letter From The President



As we conclude the Third Quarter of 2013, SCE continues to enjoy healthy growth and more diverse opportunities. As is evident by many of the articles in this Newsletter, “growth” is the operative word at SCE and it is both a blessing and a daunting challenge. We attack that challenge with an eye to a future bright with opportunities for our company, our employees, and our clients.

I recently read an interesting article that I have shared with many within SCE and will repeat it here. The premise of that article was to consider every employee, every client, every vendor, even every competitor, as your “partner”. I read those words and incorporated them into my own perceptions and the results were simply astounding.

I shared my experience with others and they too had a similar epiphany. Challenges at jobsites, scheduling conflicts, and all the other issues that invariably arise among people and companies suddenly became opportunities to achieve mutual benefits. There is no “us” vs. “them”, there is simply “Us.” This simple shift in paradigm is, quite literally, uplifting.

As we grow, we will not lose sight of our core missions to (a) provide safe, cost effective environmental solutions to our client partners and (b) to provide a work place for our employees that fosters their own personal growth. We will not lose sight of all of those who are our partners.

Sincerely,

Jody Cordaro